



Banango Traders

Business Simulation & Finance Training



KEY INFORMATION



2 Day Course
08h30 - 12h30



In-house Only



12 Delegates minimum
25 Delegates maximum



R5,565 p.p. / \$345 p.p.
(12 - 25 delegates)



R5,250 p.p. / \$325 p.p.
(19- 25 delegates)



Certificate of Completion



**R145 printing fee per
delegate booked +
travel, venue and
boarding for trainer**





Looking for a fresh way to bring your team together and raise their **Business Acumen? Banango Traders is a hands-on business simulation that makes finance approachable, strategic thinking fun, and collaboration natural.**

It's been around for over 30 years, and it's still one of the most engaging corporate games for team building – ideal for workshops, planning sessions, or just building stronger connections at work.



How Banango Traders Business Simulation Training Helps Your Team Grow

**Works well
as a
refresher at
conferences**

Banango Traders provides a welcome change of pace at a conference. Move from being receptive to active, and back again.

**Interact
Across
Different
Levels**

Managers can play as a separate team from their staff, or be mixed in with the different teams.

**Perfect for
Teams at Any
Level**

The level of the players sets the level of the game. Board members, managers, or laborers play the same game at different levels.

**More Than a
Game —
It Sticks**

People remember Banango Traders. It blends fun and insight in a way that gets people thinking — and talking — long after the session ends.

WHAT DO TEAMS DISCOVER WITH OUR BANANGO TRADERS BUSINESS SIMULATION?:



Teams learn by doing as they work together to make decisions and experience the challenges of running a business.



Business concepts like finance and strategy become clear and approachable through hands-on game plays, illustrated lectures and personal coaching



Each team forms its own pattern of leadership, task allocation, and joint decision making.



Sessions are lively and practical, offering ideas and insights your team can apply right away.



The experience sparks intense discussion and helps people connect over shared learning and laughter.

COURSE OUTLINE:

DAY 1

Business Concepts & Game Fundamentals

Learn the essential business terms and how to play the Banango Traders simulation.

- Introduction & key accounting definitions
- Working Capital explained
- Understanding Revenue & Expense
- Income Statement and Profit overview
- How to play Banangos
- **First Round gameplay**
- **Second Round gameplay**
- Types of accounts — your accounting toolbox
- **Third Round gameplay**

DAY 2

Profit, Cash Flow & the Balance Sheet

Build on Day One's knowledge, deepen gameplay, and master the financial reports.

- Profit and Cash Flow essentials
- Linking Profit & Cash Flow to strategic decisions
- Common financial pitfalls and how to avoid them
- **Fourth Round gameplay**
- Understanding the Balance Sheet
- **Fifth Round gameplay**
- Balance Sheet ratios and analysis
- **Sixth & Final Round gameplay**
- Lessons learned & wrap-up

How Banango Traders Business Simulation Helps Your Team Grow

This is one of the most effective corporate games for team building

This simulation shows the results of the decisions you have made, & gives you a chance to improve

An experienced coach asks penetrating questions and suggests scenarios to consider

Helps you connect business principles with practical decisions

If you're looking for a smarter, more engaging way to bring your team together, Banango Traders might be just the thing. This Business Game draws in people who are reluctant to learn about business and finance, and shows them what they are capable of achieving, and how they can use financial concepts to strengthen their business performance.

Energize planning days, retreats, or staff development sessions

Use real life business scenarios to explore strategy, finance and collaboration in a fun setting

No prior knowledge needed- just a willingness to play and learn

A proven business simulation training experience trusted for over 30 years



MEET THE TRAINER



John Mitchell

John has been a lead trainer at JSF for 26 years, guiding hundreds of students to not only feel more confident with finance – but to be genuinely competent. Known for his warmth, patience, and knack for turning financial fog into clarity, John's impact runs deeper than spreadsheets: his students leave his courses empowered, equipped, and often wondering why finance ever seemed intimidating in the first place.

He's taken this approach across borders, delivering courses everywhere from South Africa to Eswatini to Saudi Arabia – and 14 other countries in Africa and the Middle East. Whether online or in the classroom, John's sessions are practical, energising, and often anchored by his signature “Business Game,” which makes finance feel real, relevant – and yes, even fun.

John's career began at Gold Fields Mining and Development, where he held diverse roles in HR, procurement, and management. He's also served as Director (now Owner and Director) of the School of Finance, and holds a B.A. in Philosophy from UCT with studies in economics, law, maths, and more.

About the Johannesburg School of Finance

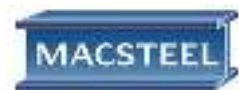


We are a small training company that has been making business finance accessible, practical, and personal since 1998.

Based in South Africa, our work is rooted in a clear vision: to play a part in reducing income inequality. We provide people with the knowledge and confidence to understand and engage with the financial side of business—whether they're running a company, managing a team, or simply trying to make better financial decisions in their own lives.

Our training goes beyond the numbers. We combine real-world business finance skills with thoughtful guidance on business practice, offering a well-rounded learning experience that is as empowering as it is practical. Whether working with individuals, teams, or organizations, we believe financial understanding should be a tool for growth, not a barrier to entry.

Trusted by:



Unsure where to start? Just ask.

We're happy to chat and see how we might be able to help.
We respond within one business day, and if our courses aren't quite what you're looking for, we'll do our best to point you in the right direction.

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